

SLMA PRESS RELEASE

FOR IMMEDIATE RELEASE



Atlanta, GA September 14, 2006 – **SLMA / PERFOREX Profitability Improvement Program (PIP) UPDATE**

SLMA/PERFOREX Profitability Improvement Program continues to deliver incredible financial returns to SLMA members via exceptional improvements in execution! The success of the program is evidenced in the extension of *ExGAP™ Project* work being requested by Perforex' existing SLMA clients, and the line up for *ExGAP™ Assessments*.

ExGAP™ Project News:

- ✓ **Tolleson Lumber Company** is concluding 10-months of project work at both their Perry and Preston, GA operations, and has now begun 10-weeks of project work in their Procurement division.
- ✓ **Rex Lumber Company**, following a very successful project start at their sister mill (*North Florida Lumber Company in Bristol, FL*), will begin a 12½-month project at their Graceville, FL mill on September 18. Project scope includes the sawmill, kilns & planer mill, with a focus on capturing improvements in production, quality, value & recovery.
- ✓ **North Florida Lumber Company** has signed on for a 3½-month extension to their existing 10-month project begun in May. This extension will focus on drying quality and volume throughput at their kilns.
- ✓ **Gulf Lumber** has begun Phase 2 of a 10½-month project that began May. Phase Two addresses the areas of quality, value, recovery, and production in both the Sawmill and Planer.

ExGAP™ Assessment News:

- ✓ **Anthony Forest Products** has signed on for an ExGAP™ Assessment beginning October 2nd at their sawmill located in Atlanta, TX.
- ✓ **Keadle Lumber Enterprises, Inc.** of Thomaston, GA has signed on for an ExGAP™ Assessment beginning November 6th.
- ✓ *The SLMA/PERFOREX Profitability Improvement Program entitles all SLMA members to a special member rate on ExGAP™ Assessments.*

PERFOREX' SLMA Alumni:

- ✓ Current and past SLMA members who have worked or are currently working with Perforex include Gulf Lumber Company, North Florida Lumber, Rex Lumber Company, Tolleson Lumber Company, Inc., Elliott Sawmilling, Shuqualak Lumber Co., Scotch Lumber, Harrigan Lumber, TR Miller Mill Co., and Hood Industries.

About Perforex

Perforex is a consulting company that has specialized in the wood products industry for more than 13 years. Perforex has successfully worked with over 50 lumber operations, including numerous SLMA members, to first identify and then capture the opportunities associated with improved execution. Projects consistently deliver improved financial performance ranging from \$20 to \$40 per MBF.

Contact Information

If you have questions about the SLMA/PERFOREX Profitability Improvement Program, or about how it may benefit your operation, contact:

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