

ExGAP™ Seminar

Highlights:

- An introduction to the Execution Gap concept
- Delivered by experts in identifying and capturing the execution gap
- Includes interactive case study
- Light on theory and heavy on application
- An affordable and highly effective way to initiate a performance improvement initiative

An Introduction to the Execution Gap

The ExGAP Seminar is an interactive half-day session that will help participants understand what an execution gap is, how large it can be, and how to close it. It gives participants an introduction to the opportunities, issues and pitfalls to be avoided in closing their execution gap, and some insight to use in assessing their own situation.

The session is centred on a real life case study where the execution gap in a manufacturing environment is identified and then captured.

The first segment focuses on *Identifying the Execution Gap*, where participants quantify one element of the execution gap (i.e. how much money can improved execution add to the bottom line) and understand the qualitative reasons for its existence.

The second segment shifts to *Capturing the Execution Gap*, where the focus becomes the specifics of what needs to be done to improve operational performance through more consistent execution. Concrete examples of tactics and tools are discussed, as well as how they are implemented.

The ExGAP Seminar concludes with an illustration of the results generated. Seminar participants will benefit from understanding the importance of effective execution, how to improve execution from within their organization and the resulting financial impacts.

ExGAP™ Seminar Deliverables:

1. Half-day classroom session for up to 12 people.
2. ExGAP Seminar workbook (includes presentation material and case study worksheets).
3. Summary card highlighting key points.
4. Summarized participant feedback for management review (quantitative and qualitative).



"Perforex articulated a concept that has been a frustration within our operations for years. Our plan for the next 18-24 months was going to focus on capital upgrades, however we are shifting focus to improving our execution. Ensuring we get as much as possible out of the assets currently in place makes perfect sense. This seminar was also a great way to get to know Perforex."

**VP Operations,
Southeastern USA
Manufacturer**



Learn more at
www.perforex.com
or call toll-free
1-87-PERFOREX

If you don't know what an Execution Gap is, you'll never close it.