

Overview

ExGAP™ Project

Highlights:

- Delivers fast bottom line improvements
- Focused on improving process & people
- Establishes key performance indicators, targets, measurement / reporting tools and action planning procedures
- Addresses root causes of issues, not superficial symptoms
- **GUARANTEED RESULTS**

Closing Your Execution Gap

The Perforex ExGAP Project captures the opportunities identified during your ExGAP Assessment or Analysis. It will rework operating disciplines, enhance management skill, and ultimately deliver improved performance and profitability, guaranteed.

ExGAP Projects have two distinct phases: management process redesign and implementation. During the first phase, design teams comprised of salaried and hourly staff work with Perforex consultants to develop more effective methods of managing their area of the operation. Once the design team has completed its work, it's on to phase two – implementation. Perforex works side by side with operators and supervisors to ensure new tools and practices are first understood and then effectively used. At the completion of implementation, employees will understand the specific performance indicators they are accountable for, track their own performance, and consistently develop action plans to address performance variances. The focus throughout implementation is two-fold: show results quickly and ensure the results are sustainable.

To ensure the process goes as smoothly as possible, Perforex consultants work with all levels of the organization to track Project progress, identify issues, and develop next steps. Results are guaranteed. If Perforex doesn't deliver, you don't pay, it's that simple. In over 80 projects, Perforex has always delivered.

Depending on the scope of the engagement, ExGAP Projects typically last between 6 and 12 months.

ExGAP™ Project Deliverables

Perforex partners with customers to:

1. Increase profitability quickly.
2. Improve operating systems, practices and disciplines.
3. Enhance management skill and organizational depth.
4. Create sustainable performance improvement.



"In addition to the financial impacts realized, Perforex has helped ingrain management principles geared towards determining the best way to achieve maximum results. Their approach involves redesigning our management systems and extensive implementation and training periods involving all levels of the organization. The management systems that are now in place in challenge us to continually seek ways to further our improvements. For these reasons, I believe the impacts we are achieving are truly sustainable"

**Vice President,
Southeastern Forest
Products Company**



Learn more at
www.perforex.com
or call
1-87-PERFOREX

Close your Execution Gap by developing process and people.